

## **About APL Metals Unlisted Equity**

## **About the Company**

Associated Pigments Limited (APL) is a leading Indian manufacturer specializing in lead and lead oxides, and it is known for its commitment to quality and customer satisfaction. Established in 1948, APL has contributed immensely to India's self-sufficiency in key industries. The company is known for manufacturing and supplying a wide range of lead products such as refined lead, lead alloys, lead red, lead suboxide, and litharge, and all these products can be customized to meet customer specifications.

#### **Products & Services:**

APL offers products with purity up to 99.97% and is setting new benchmarks in the industry by aiming for 99.99%. APL Metals Limited specializes in manufacturing and supplying:

**Lead and lead alloys:** These are commonly used in batteries, cable jackets, ammunition, radiation protection, and various other applications.

**Lead Oxide:** Used in batteries, glass, ceramics, and pigments.

Tin and Tin Alloys: Used in soldering, plating, and special industrial applications.

The company specializes in customizing products to customer specifications, ensuring that each customer receives the best service and products tailored to their specific needs.

#### **Production Facilities**

Associated Pigments Limited (APL Metals) operates three state-of-the-art manufacturing facilities strategically located to optimize production and supply chain efficiency.

- Panskra, West Bengal
- BT West Bengal State Road
- Malwan, Fatehpur, Uttar Pradesh

These plants are equipped with advanced manufacturing techniques that ensure the production of high-quality lead and lead oxide products.

#### **Customers:**

APL has a reputed customer base that highlights its position as an industry leader. Some of our well-known clients include:

- Exide Industries Ltd
- Luminous Power Technologies
- Okaya Batteries, Delhi
- HBL Power Systems Ltd
- Ned Energy Ltd

### **Corporate Commitment**

APL is committed to the well-being of its employees and the environment beyond production. The company actively participates in developing strategies to reduce environmental pollution and promote ecological balance. This commitment also applies to its business operations, ensuring that APL not only meets future needs and challenges but also anticipates them.



## **Fundamentals**

| Fundamentals          |                                |                     |        |  |  |
|-----------------------|--------------------------------|---------------------|--------|--|--|
| APL Metals            | 52 Per Equity Share            | Market Cap (in cr.) | 0      |  |  |
| Unlisted Shares Price |                                | P/E Ratio           | 0      |  |  |
| Lot Size              | 1000 Shares                    | P/B Ratio           | 0      |  |  |
| 52 Week High          | -                              | Debt to Equity      | 2.81   |  |  |
| 52 Week Low           | -                              | ROE (%)             | -20.96 |  |  |
| Depository            | NSDL & CDSL                    | Book Value          | 53.81  |  |  |
| PAN Number            | AACCA4246P                     | Face Value          | 10     |  |  |
| ISIN Number           | INE578E01019                   |                     |        |  |  |
| CIN Number            | L24224WB1948PLC017455          |                     |        |  |  |
| RTA                   | M/S Niche Technologies Pvt Ltd |                     |        |  |  |

# Financials (Figures in cr)

| P&LStatement                |            |         |            |  |  |
|-----------------------------|------------|---------|------------|--|--|
| P&LStatement                | 2022       | 2023    | 2024       |  |  |
| Revenue                     | 724        | 736     | 703        |  |  |
| Cost of Material Consumed   | 664        | 678     | 663        |  |  |
| Gross Margins               | 8.29       | 7.88    | 5.69       |  |  |
| Change in Inventory         | -11        | -21     | -26        |  |  |
| Employee Benefit Expenses   | 8          | 8       | 8          |  |  |
| Other Expenses              | 42         | 46      | 44         |  |  |
| EBITDA                      | 21         | 25      | 14         |  |  |
| OPM                         | 2.9        | 3.4     | 1.99       |  |  |
| Other Income                | 0.38       | 0.8     | 0          |  |  |
| Finance Cost                | 14         | 19      | 24         |  |  |
| D&A                         | 1          | 1       | 2          |  |  |
| EBIT                        | 20         | 24      | 12         |  |  |
| EBIT Margins                | 2.76       | 3.26    | 1.71       |  |  |
| PBT                         | 7          | 5       | -13        |  |  |
| PBT Margins                 | 0.97       | 0.68    | -1.85      |  |  |
| Tax                         | 2          | 2       | -3         |  |  |
| PAT                         | MEV TOWARD | e proce | E D 1 T-10 |  |  |
| NPM                         | 0.69       | 0.41    | -1.42      |  |  |
| EPS                         | 4.66       | 2.8     | -9.33      |  |  |
| Financial Ratios            | 2022       | 2023    | 2024       |  |  |
| Operating Profit Margin     | 2.9        | 3.4     | 1.99       |  |  |
| Net Profit Margin           | 0.69       | 0.41    | -1.42      |  |  |
| Earning Per Share (Diluted) | 4.66       | 2.8     | -9.33      |  |  |



|                   | Balance Sheet |       |       |  |  |  |
|-------------------|---------------|-------|-------|--|--|--|
| Assets            | 2022          | 2023  | 2024  |  |  |  |
| Fixed Assets      | 22.4          | 23    | 25    |  |  |  |
| CWIP              | 0.14          | 0     | 0     |  |  |  |
| Investments       | 0             | 0     | 0     |  |  |  |
| Trade Receivables | 5             | 11    | 7     |  |  |  |
| Inventory         | 152           | 166   | 244   |  |  |  |
| Other Assets      | 33.46         | 17    | 38    |  |  |  |
| TotalAssets       | 213           | 217   | 314   |  |  |  |
| Liabilities       | 2022          | 2023  | 2024  |  |  |  |
| Share Capital     | 10.72         | 10.72 | 10.72 |  |  |  |
| FV                | 10            | 10    | 10    |  |  |  |
| Reserves          | 14            | 16    | 37    |  |  |  |
| Borrowings        | 139           | 161   | 134   |  |  |  |
| Trade Payables    | 42            | 19    | 120   |  |  |  |
| Other Liabilities | 7.28          | 10.28 | 12.28 |  |  |  |
| TotalLiabilities  | 213           | 217   | 314   |  |  |  |

| Cash-Flow Statement               |             |      |      |  |  |
|-----------------------------------|-------------|------|------|--|--|
| Cash- Flow Statement              | 2022        | 2023 | 2024 |  |  |
| PBT                               | 7           | 4    | -13  |  |  |
| OPBWC                             | 22          | 24   | 12   |  |  |
| Change in Receivables             | -4          | -6   | 4    |  |  |
| Change in Inventories             | -14         | -15  | -37  |  |  |
| Change in Payables                | -9          | -22  | 101  |  |  |
| Other Changes                     | -6          | 3    | -20  |  |  |
| Working CapitalChange             | -33         | -40  | 48   |  |  |
| Cash Generated From<br>Operations | -11         | -16  | 60   |  |  |
| Tax                               | 0           | 0    | 0    |  |  |
| Cash Flow From Operations         | NEV TALWARD | -16  | 60   |  |  |
| Purchase of PPE                   | -3          | -2.4 | -3   |  |  |
| Sale of PPE                       | 0           | 0.4  | 0    |  |  |
| Cash Flow From Investment         | -3          | -2   | -3   |  |  |
| Borrowing                         | 39          | 21   | -27  |  |  |
| Divided                           | 0           | 0    | 0    |  |  |
| Equity                            | 0           | 0    | 0    |  |  |
| Others From Financing             | -15         | -19  | -24  |  |  |
| Cash Flow from Financing          | 24          | 2    | -51  |  |  |
| Net Cash Generated                | 10          | -16  | 6    |  |  |
| Cash at the Start                 | 7           | 17   | 2    |  |  |
| Cash at the End                   | 17          | 1    | 8    |  |  |